



DER MENSCH IM MITTELPUNKT

For our headquarter in Denkendorf or for one of our European offices we are looking for an

Inside Sales Consultant (m/w/d)

Welcome to Real Garant

As a customer loyalty specialist for the automotive industry, we are already looking at the trends of tomorrow. Changes are opportunities for us to continue to grow dynamically with innovative concepts.

We offer you the best of both worlds, the connection to a strong group and at the same time the culture and working method of a successful medium-sized company. Our corporate culture offers you a high degree of flexibility, a great deal of personal responsibility and plenty of scope for your ideas. Get involved and shape your future.

Your tasks in our team:

Together with the international sales teams, you will work on operational topics and contribute to the preparation of offers and contract negotiations. Furthermore, the following activities await you:

- You are the interface between our European sales teams and the internal departments
- You coordinate and manage sales projects and market-related activities together with the departments and our stakeholders (car manufacturers, importers, car dealerships or banks)
- The continuous further development of our sales processes rounds off your area of responsibility

That's what we want from you:

Sales is your passion and you have a goal-oriented and proactive mindset. Your excellent communication and intercultural skills as well as a strong ability to work in a team are what set you apart. In addition, you have the following qualifications:

- A successfully completed degree in business administration or a comparable qualification
- Several years of experience as an inside sales manager, sales specialist, project assistant or a comparable position
- Strong organizational and persuasive skills as well as a high level of self-motivation
- Very good oral and written communication skills in German and English, knowledge of another European language is an advantage

What we offer you:

- Short decision-making processes, open doors, mutual support and an appreciative company culture
- Targeted training opportunities for personal and professional development, so that you can grow with us
- A permanent employment contract with flexible working hours and the possibility of mobile working
- 30 vacation days and additional time off at Christmas and New Year's Eve
- An international environment in 32 countries with offices in Madrid, Vienna, Basel, Verona, Budapest and Waasmunster
- Additional benefits such as a free parking space, meal allowance, attractive pension plan and numerous corporate benefits

You can find out how our colleagues rate Real Garant on Kununu [here](#).

We are looking forward to getting to know you:

Melanie Haas is looking forward to receiving your complete application documents including references, salary expectations and your possible start date. Please send them by e-mail to career@realgarant.com.

She will be happy to answer your questions at +49 711 49063 463.