



# JOIN OUR TEAM

*enjoy mobility*

We are looking for a full-time

## Account Director, France (all genders)

located in one of our European branches.

### Who are we?

We are Real Garant – a customer loyalty specialist for the automotive industry for more than 30 years. As a long-term partner of well-known automobile manufacturers, importers and car dealerships, we offer our warranty solutions in 33 European countries. Everyone knows everyone here, because, as a medium-sized company, we live a culture of short communication paths, flat hierarchies and close cooperation. Together, over 150 employees ensure continuous and dynamic growth with their skills and commitment. Our expansion continues! Would you like to be part of this success story?

### Your challenges

- Responsible for sales and profit for France
- Developing a business case for the market you're responsible for
- Intensifying existing OEM partnerships and acquisition of new ones, as well as optimising customer satisfaction
- Managing local brokers and further expanding strategic alliances
- Responsible for the local implementation of company products and projects

### What you will bring

- A degree in economics/business sciences or similar as well as at least 10 years of professional experience in the automotive or insurance industry
- An in-depth knowledge of sales, claims processing and customer service
- Experience in agile project management
- Teamwork and communication skills paired with assertiveness and the ability to resolve conflicts
- Excellent analytical and conceptual skills
- A willingness to travel as well as business fluent knowledge of French, English and German

### What you can expect

- Working in an agile, international environment with ever new challenges
- A varied job with personal responsibility from day one
- The opportunity to make a difference – including across national borders
- An open-ended employment contract with flexible working hours
- Numerous other benefits, such as an attractive company pension scheme, further training opportunities, meal allowances, various perks, and much more

### Are you interested?

We look forward to receiving your application documents, including your salary expectations and your earliest possible starting date. Please send these by email to [career@realgarant.com](mailto:career@realgarant.com). Thank you very much!

### Do you have any questions about the application process?

Your contact person: Louisa Brede | Human Resources Specialist | [career@realgarant.com](mailto:career@realgarant.com) | +49 711 49063 463

### Do you have any questions about the position itself?

Your contact: Florian Rohkamm | Chief Distribution Officer | [florian.rohkamm@realgarant.com](mailto:florian.rohkamm@realgarant.com)

[www.realgarant.com](http://www.realgarant.com)