



JOIN OUR TEAM

enjoy mobility

We are looking for a

Account Manager (all genders) Netherlands

who takes care of our customers and builds new relations with potential business partners.

Who are we?

We are Real Garant – a specialist in customer retention in the automotive market for almost 35 years. As a long-term partner of well-known manufacturers, importers and dealerships, we offer our warranty solutions in 33 European countries. In our company everybody knows everybody – as a mid-sized company we operate in a working environment that prioritizes rationalized decision-making, horizontal hierarchies and close collaboration. As integral part of a global player – Zurich Insurance Group – we are evolving on a daily basis.

What will be your daily challenges?

- Support and consult our existing customers (B2B)
- Acquisition of new business partners
- Product and service training for our customers
- Represent Real Garant at promotional events, fairs and Sales projects
- Share your market and competition observation/advice

Your profile?

- Sales experience on a senior level in the automotive industry
- Commercial or business education
- Proficiency in Dutch and English
- Customer-centered way of thinking
- Teamplayer with high autonomy
- A passion for the automotive industry
- Like working in a fast-developing environment

What you get?

- A friendly, professional and supportive working environment
- Freedom and the chance to make a difference
- A fulltime permanent employment with flexible working hours
- A competitive salary (fix + variable)
- A company car, mobile phone, laptop

Customer retention being a key element in today's automotive business, we want you to become a well-known expert for the car dealers in the Netherlands.

Interested?

We are looking forward to meeting you! Please send your application via email to wim.vanackere@realgarant.com.

You have any questions regarding the vacant position or the application process?

Your contact: Wim Vanackere | Director BeNeLux | wim.vanackere@realgarant.com | +32 (0)52 895112

www.realgarant.com